

HEALTH AND SOCIAL SERVICES

Objectives and Achievements	In Progress
<p style="text-align: center;">REDUCE OPERATING COSTS</p> <p>Objective: Reduce overtime costs</p> <p>1. Improving recruitment for hard to fill positions.</p>	<ul style="list-style-type: none"> • DHSS partnered with DHR to address hard to fill nursing positions. DHR to share the findings with OMB & OGOV.
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> • Pending feedback on DHR recommendations. 	<ul style="list-style-type: none"> • Salaries are not competitive.

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<p style="text-align: center;">REDUCE OPERATING COSTS</p> <p>Objective: Reduce overtime costs</p> <p>2. Explore options to base OT payment on compensable hours vs hours worked</p>	<ul style="list-style-type: none"> • Quantified cost to DHSS annually. • Presented findings to GEAR Board- recommended statewide cost analysis.
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> • DHSS will identify and implement internal management controls to help reduce OT paired with leave usage. 	<ul style="list-style-type: none"> • Quantifying Cost is a labor intensive, manual process. • Legislation- Budget Bill • Employee concerns • Union concerns

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<p style="text-align: center;">REDUCE OPERATING COSTS</p> <p>Objective: Reduce overtime costs</p> <p>3. Review use of 1:1 staffing to resident ratio in facilities.</p>	<p>Reviewing root causes of 1:1 staffing at Delaware Psychiatric Hospital.</p>
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> • Review root causes of 1:1 staffing at Delaware Hospital for the Chronically Ill. • Review root causes of 1:1 staffing at Governor Bacon Health Center. • Review root causes of 1:1 staffing at Stockley. 	<ul style="list-style-type: none"> • Resident safety • Employee safety

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<p data-bbox="323 358 810 394">REDUCE OPERATING COSTS</p> <p data-bbox="205 461 804 496">Objective: Reduce overtime costs</p> <p data-bbox="205 565 974 704">4. Develop better procedures and tools for managing STDI, FMLA, workman's comp, alternate duty and call outs</p>	<p data-bbox="1052 358 1310 394">Not yet started</p>
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)

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<p style="text-align: center;">REDUCE OPERATING COSTS</p> <p>Objective: Reduce overtime costs</p> <p>5. Managing within FTE & C/S caps</p>	<ul style="list-style-type: none"> • Developing a process and tools to track positions based on a salary cap vs. employee count. • Tracking how managing under employee caps increase the cost of OT.
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> • Mapping out a pilot that would create a casual seasonal pool at DPC that would reduce OT. 	<ul style="list-style-type: none"> • Current cap on casual/seasonal employees.

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<p style="text-align: center;">REDUCE OPERATING COSTS</p> <p>Objective: Minimize lease costs by renegotiating contracts with unfunded escalator clauses</p>	<ul style="list-style-type: none"> We have identified two groups to move back to state-owned space. Moves will take place this fall.
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> Ongoing collaboration with OMB on lease language and negotiation points. 	<ul style="list-style-type: none"> Limited state owned space is available. All space must be accessible for the people we serve.

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<p style="text-align: center;">REDUCE OPERATING COSTS</p> <p>Objective: Reduce Fleet Services costs</p> <p>Analyze how DHSS uses Fleet Services and, after DHSS' Fleet Service utilization analysis concludes, encourage leveraging findings across the State's Fleet Services.</p>	<ul style="list-style-type: none"> • 14 cars will be returned to OMB fleet by 6/30/18. • Reviewing justifications on an additional 50 cars.
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> • Determine final number of cars to be returned to the fleet pool. • Establish schedule for regular utilization review. 	<ul style="list-style-type: none"> • Employee concerns • Availability of specialty vehicles • Cost estimates need to be recalculated to reflect fleet rate changes proposed for 7/1/18?

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<p style="text-align: center;">Increase Revenue</p> <p>Objective : Review Fees</p> <p>1. Increase fees as needed to support operations.</p>	<ul style="list-style-type: none"> • Justification templates completed for all proposed fee changes.
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> • Create tools for tracking all fee related initiatives. • Identifying additional opportunities for tiered fee structures. • Build fee changes into annual budget procedures. 	<ul style="list-style-type: none"> • Legislative changes • Public perception • Opposition from facilities we license

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<p style="text-align: center;">INCREASE REVENUE</p> <p>Objective: Review fees</p> <p>2. Support legislative epilogue changes that enable DHSS to increase fees for services to offset costs of services</p>	<ul style="list-style-type: none"> Proposed budget epilogue language looks to be on track for approval.
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> Continued efforts to enact epilogue language. 	<ul style="list-style-type: none"> Public perception

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<p style="text-align: center;">INCREASE REVENUE</p> <p>Objective: Leverage federal funding</p> <p>Look for opportunities to realize federal match for state-funded programs.</p>	<ul style="list-style-type: none"> • Review cost allocation plans to determine if we are drawing federal dollars for salary in all areas. • Identify all medical billing activities across DHSS and determine if centralization would result in efficiencies and increased revenue. • Review state-funded programs to determine if there are any opportunities to realize federal match.
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> • Determine where all medical billing are occurring across DHSS. • Leverage Medicaid 1115 Redesign to increase the number of services that have Medicaid match. • Add leadership staff to the cost allocation plan so federal funds can support their salaries. 	<ul style="list-style-type: none"> • Federal approval

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<p style="text-align: center;">INCREASE REVENUE</p> <p>Objective: Seek alternative funding for Maintenance of Effort (MOE)</p> <p>Explore the possibility of using community partner resources as MOE in lieu of General Fund dollars.</p>	<ul style="list-style-type: none"> • Evaluating legal/regulatory requirements.
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> • TBD 	<ul style="list-style-type: none"> • TBD

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<p style="text-align: center;">INCREASE REVENUE</p> <p>Objective: Establish State land inventory</p> <p>Establish a central State land inventory and require all agencies to use it for the management of the State's real property portfolio.</p>	<p>Nothing new to report.</p>
Next Steps (Future Activities)	Challenges (Issues and Risks effecting your effort)
<ul style="list-style-type: none"> • TBD 	